

Fresh Grapefruit (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charelston, SC; Savannah, GA; and Miami, FL.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 2005. The denominator represents the total number of FEU shipped, by carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2005.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 2005. Source: PIERS, October 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Charleston, SC unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individua shipping line websites.

Ocean Rates:

Ocean rates are applicable for December 31, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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Atlantic/Gulf Ports To Busan, South Korea

Fresh Grapefruit (EC)

Monthly Market Share For: October 2005

Month\Year: 2.0 \ 75.0

| 1/10/11/10/11/10/10 | Market Share | Market Share CY | Transit Time in Days | | | | | | | | | |
|---------------------|-----------------|-----------------------|----------------------------|----------------------|--------------------|-------------|-----|---------|-----|-----------|-----------|-------------------|
| Carrier | | | | Ocean Rate | BAF | CHASSIS CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | Container Rate |
| OOCL | 100% | 24% | 22 | \$5.11 ¹⁹ | \$25 ¹⁶ | \$40 | | | | | 1134 pkgs | \$6,247 |
| Hyundai | 0% | 53% | 25 | | | | | | | | | |
| APL | 0% | 10% | 33 | | | | | | | | | |
| Hanjin | 0% | 7% | 24 | \$3.95 ¹⁹ | | | | | | | 1134 pkgs | \$4,479 |

Weighted Average Container Rate \$6,247

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¹⁶ Rate is calculated per KT not by container.

¹⁹ Rate is per package

Atlantic/Gulf Ports To Rotterdam, Netherlands

Fresh Grapefruit (EC)

Monthly Market Share For: October 2005

Month\Year: 24.0 \ 924.0

| month (Tear. 2 no (O | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: | | | | | | | | |
|----------------------|-----------------|-----------------------|----------------------------|----------------------|--------------------|---------|-----|-------|---------|-----|-----------|-----------|-------------------|
| Carrier | | | | | BAF | CHASSIS | CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | Container Rate |
| APL | 83% | 47% | 10 | | | | | | | | | | |
| Hanjin | 17% | 14% | 11 | | | | | | | | | | |
| Maersk-SeaLand | 0% | 21% | 10 | | | | | | | | | | |
| Hapag-Lloyd | 0% | 8% | 9 | \$5.14 ¹⁹ | \$42 ¹⁶ | \$40 | 6% | \$500 | | | | 1134 pkgs | \$7,564 |
| Evergreen | 0% | 5% | 15 | | | | | | | | | | |
| P&O Nedlloyd | 0% | 5% | 9 | | | | | | | | | | |

Weighted Average Container Rate

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¹⁶ Rate is calculated per KT not by container.

¹⁹ Rate is per package

Atlantic/Gulf Ports To Singapore

Fresh Grapefruit (EC)

Monthly Market Share For: October 2005

Month\Year: 2.0 \ 14.0

| | | Market | Transit | | | | | | | | |
|---------|-----------------|-------------|-----------------|----------------------|--------------------|-------------|-------|-------------|-----------|-----------|-------------------|
| Carrier | Market Share | Share CY | Time in Days | Ocean Rate | BAF | CHASSIS CAI | тнс Т | CFS Rec ARE | Cotton R. | Size | Container Rate |
| Hyundai | 100% | 14% | 37 | | | | | | | | |
| OOCL | 0% | 86% | 28 | \$5.55 ¹⁹ | \$25 ¹⁶ | \$40 9% |) | | | 1134 pkgs | \$7,313 |

Weighted Average Container Rate

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¹⁶ Rate is calculated per KT not by container.

¹⁹ Rate is per package

Month\Year: 34.0 \ 3,703.3

Atlantic/Gulf Ports To Tokyo, Japan

Fresh Grapefruit (EC)

Monthly Market Share For: October 2005

Surcharges: Market Transit Share Time Ocean **Container** Market CYShare in Days Rate Carrier Rate **BAF** CHASSIS CAF THC CFS Rec ARB Cotton R. Size OOCL \$3.18 19 \$25 16 50% 1134 pkgs \$5,862 4% 21 59% \$40 MOL 18% 22% 10 APL 12% 18% 23

\$40

50%

\$455

Weighted Average Container Rate \$5,862

\$7,995

6%

6%

0%

0%

9%

5%

25%

15%

22

21

23

24

\$5,000

NYK Line

Evergreen

P&O Nedlloyd

Maersk-SeaLand

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¹⁶ Rate is calculated per KT not by container.

¹⁹ Rate is per package